

Webinar

Gaining Back Market Share – Demonstrating R.O.I. to Clients and Prospects (Implementing a QC Program)

If you've ever been caught modifying (lowering) bill rates out of fear of losing an order...then this is for you! All you need is web access and a telephone and no more than 90 minutes of free time!

Audience: This session is designed for all levels of the staffing organization especially those who are responsible for both selling and driving quality outcomes.

Alert: This session will focus on the following:

- Building "value" into your service offering
- Outlining a quality control process as it relates to recruitment, selection, and service.
- Incorporating measurement standards and tracking tools.
- Determining "who" should oversee the successful adherence to a QC program.
- Presenting "value" over "price".

Investment: \$175 per log in (up to 3 log in/dial in connections).
4 or more additional dial in connections are charged \$135 per.

Hand outs will be emailed prior to each session along with conference ID's. They will also be posted on the web during the actual web Conference.

Date: Thursday, October 29th.

Time: 12:30 p.m. – 2:00 p.m. e.s.t.

Registration: To register, please call 978.475.3614 x 101, email bmarch@preferredresource.com or fax the registration form to 978.475.9355.

Remittance: Registration and payment must be received two days prior to the session. Please send checks, made payable to :
C-suite Corp.
PRG Seminar Series
10 Post Office Ave., Suite 3
Andover, MA 01810
Attention: Rob Wolske





Registration – Gaining Back Market Share

Company: _____

Address: _____

City _____ State _____ Zip _____

Contact Name _____

Title _____

Email _____

Tel# _____

Course _____

Investment:

\$175 per session (up to 3 log ins) x # [] session =

\$135 per additional log in x # [] log ins beyond 3 =

TOTAL =

(We do not accept credit cards)

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